

For Immediate Release
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SIAA/UNI-TER FORM PARTNERSHIP TO MARKET LIABILITY INSURANCE IN THE HEALTHCARE FIELD

Atlanta, GA – Uni-Ter Underwriting Management Corporation has formed a partnership with the Strategic Independent Agents Alliance (SIAA) to market liability insurance through SIAA-affiliated agents across the country.

SIAA is the nation's largest insurance agency alliance, approaching 3,000 independent agency members in the US and Canada. Uni-Ter is a builder and manager of Risk Retention Groups that offer general and professional liability insurance to long-term care and related facilities in 46 states, plus medical malpractice insurance to physicians and surgeons in four northeastern states and nurses in Florida.

"I've known Jim Masiello, CEO of SIAA, for 25 years. He created the alliance and built it into an organization that generates over \$5 billion in premium. We're proud to offer SIAA agents a new, stable liability insurance market in the volatile long-term care and medical malpractice lines. We look to an ongoing, growing relationship with SIAA as Uni-Ter expands into home healthcare, surgical centers, and other healthcare sectors," said Sanford "Sandy" Elsass, President and CEO of Uni-Ter.

"Uni-ter and the Risk Retention Groups they manage are the leading edge of risk management options for the long-term care facilities and healthcare providers" said Bill Fahy, Executive Vice President of SIAA. "Our members now have the ability to expand their insurance and risk management practices into a new and dynamic marketplace."

The partnership will give SIAA agents preferred, and in some cases, exclusive access to healthcare liability products offered by Risk Retention Groups that Uni-Ter manages. The Uni-Ter Group operates Lewis and Clark LTC RRG, Inc. that writes liability insurance for long-term care facilities in 46 states; Ponce de Leon LTC RRG, Inc., writer of long-term care facilities in Florida; J.M. Woodworth RRG, Inc., writer of medical malpractice insurance in four northeastern states; and Sophia Palmer Nurses RRG, Inc. in Florida.

Uni-Ter is a subsidiary of U.S. RE Companies, Inc., a New York-based, international financial services firm with interests in reinsurance brokerage, consulting, underwriting, investment banking, program business, and alternative risk transfer mechanisms.

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